

# Dale Carnegie

## 5 Minute Biographies

Author of "How to Win Friends and Influence People."

DR. S. PARKES CADMAN

Every Sunday He Preached to More Than 5,000,000 People

From my home in New York, I occasionally crossed the East River to spend a few delighted hours chatting with the late S. Parkes Cadman, of Brooklyn. Doctor Cadman was one of the best known men in America. You probably heard him preach many times on the radio, for he broadcast for eleven years. He was one of the pioneers in broadcasting.

If you think you are busy, listen to what Doctor Cadman accomplished in a day!

He got up at seven o'clock, dictated 20 or 30 letters, wrote 1,500 words for his newspaper column, prepared a sermon or worked on a book he was writing, visited five or six of his parishioners, attended two or three meetings, made a talk or two, dashed home, read a new book completely thru, then called it a day and got to sleep about 2 o'clock in the morning.

A program like that would make me dizzy in 48 hours, but Doctor Cadman kept it up month after month—and he was far beyond middle age. Think of it! I once asked him how he did it. He said that was simple. He planned his work.

He declared that he saved one hour a day by dictating to a dictaphone instead of dictating to a secretary, and he told me that Gladstone taught him a valuable lesson about how to work.

When Gladstone was managing the affairs of England for Queen Victoria, he had four desks in his office—one for literary work, one for correspondence, one for political affairs and one for his favorite studies. Gladstone found he could work better when he got variety; so he would work awhile at one desk and then move to another. Doctor Cadman did the same thing. He constantly varied his tasks, and he said that kept him fresh and alert.

And he varied his reading, too. If you imagine the learned Doctor Cadman was always poring over pious books of theology, you are wrong. He believed that it was as necessary to have variety in your

reading as in your eating. So he read two or three detective stories every week. He loved "Sherlock Holmes" and he regarded "The Hound of the Baskervilles" as the finest detective story ever written.

To me, one of the astonishing things about this astonishing man is the fact that he went to work in a coal mine in England when he was eleven years old, and for ten long years he continued to work underground for eight hours a day, to help support his younger brothers and sisters.

He knew there was only one way to get out of that coal mine, and that was to read himself out of it. So during the ten years that he worked as a coal miner, he read every book he could beg or borrow in the neighboring village—more than a thousand volumes. No wonder that boy got ahead. You could not have stopped him with anything less potent than a shot gun. Ten years after he started in the coal mine, he had educated himself sufficiently to pass his college examinations with honors and to win a scholarship at Richmond College in London.

Doctor Cadman preached every Sunday to more than five million people. He was one of the most famous preachers on earth. He was heard all over the world.

Admiral Byrd once sent him a radiogram from Little America, telling him how much they were enjoying his talks down near the South Pole.

Yet, when Dr. Cadman first came to America, he got a job preaching to only 150 people in Millbrook, N. Y.

Doctor Cadman told me that Abraham Lincoln had affected him more than any other man in all history. Thackeray was his favorite novelist, and his favorite poems were Wordsworth's "Ode to Immortality" and Milton's "Ode to the Nativity."

## BRIEF BUSINESS BRINGERS

**FOR SALE**—Second hand syrup cans in A-1 condition—5c each.—I. H. GILFILLAN. 9p

**FOR SALE**—Modern Circulating heater in good condition. Reasonable. Inquire at Red & White Store. 8p

**PIANO BARGAIN**: Instead of reshipping fine piano can be had for balance due of only \$24.65. Good tone and condition. Write Edna Wicklem, 4748 N. Sheffield Avenue, Milwaukee, Wisconsin, who will advise where it can be seen. 10p

**WANTED**—A girl to work afternoons and occasionally in the evening. Mrs. L. H. Kerns.

**WANTED**—To buy beef cattle of all kinds. Will pay Buffalo prices. Also buy fresh cows and springers. J. B. AMCHIR, Friendship, N. Y., Phone 64. 12

**MISCELLANEOUS**  
Painful, Aching Arthritis Joints can now be relieved. Clair's Pharmacy offers free interesting booklet on new Sulphur method. No obligation to buy.

## Prof. Serviss to Discuss Fertilization at Belmont

Professor George H. Serviss, agronomy specialist from the New York State College of Agriculture, will meet with Allegany county farmers at a county-wide meeting at the Belmont village hall on Tuesday, Feb. 28th at 10:30 a. m.

The important part that fertilizer plays in producing a good quality hay will be shown at this time. Professor Serviss will explain the results of the hay quality experiment which has been carried on at Alfred under the supervision of Cornell University.

A program of fertilization for an Allegany county dairy farm will be discussed. Other problems which will be considered at this time, are pasture improvement, the fertilization of beans, corn and grain.

Earl C. Foster, county agricultural agent, urges all interested Allegany county farmers to attend.

Flour is best kept in a cool, dry place since even the most careful milling can not remove every trace of natural oils.

## Andover Directory

**DRAYING and GENERAL TRUCKING**  
JAMES WENTWORTH  
Phone 3111

**MULHOLLAND'S FUNERAL HOME**  
Calls Promptly. Attended Day or Night  
Ambulance Service  
Telephone 376 James Mulholland Manager

**Andover Dairymen's League**  
Co-operative Association, Inc.  
C. A. ROBINSON, President  
F. G. MEAD, Vice Pres.  
HARRY SMITH, Secretary  
Meets first Saturday each month

**ANDOVER LODGE NO. 766 L. O. O. F.**  
Meets every Tuesday evening. Visitors Always Cordially Welcomed.  
OLIVER KEMP, N. G.  
FRANCIS VICKERS, Secy.

**ANDOVER LODGE NO. 544 F. & A. M.**  
Meets 1st and 3rd Monday evenings of each month at 8 o'clock. Visitors Always Welcome.  
W. B. Hann, W. M.  
W. S. Calhoun, Secy.

**ANDOVER-GRANGE NO. 1068**  
Meets every second and fourth Wednesday evenings.  
DEWEY NORTHRUP, Master  
EDITH M. THORNE, Lecturer  
LELIA LIVERMORE, Secy.  
Visitors Always Welcome

**JOB PRINTING**  
NO JOB TOO LARGE—NONE TOO SMALL  
THE ANDOVER NEWS  
8-9 a. m. 1-3 and 7-8 p. m. Telephone, Andover 87

**HIGBY ELECTRIC CO.**  
Wiring - Fixtures - Supplies  
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**B. C. WILLIAMS INSURANCE and COLLECTING**  
Fire - Theft - Property Damage  
20% dividends returned on Liability Insurance  
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**EARL J. DAWSON'S FUNERAL HOME**  
Ambulance Service  
Lady Assistant  
Phone 127

**RETA K. STEARNS INSURANCE**  
Firemen's and Associated Companies  
Can write any kind of insurance policy.

**HENRY STEPHENS INSURANCE AGENCY**  
INSURANCE OF ALL KINDS  
25 first class companies.  
Efficient service. Established 1903.  
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**CRAYTON L. EARLEY**  
Attorney and Counselor at Law  
Money loaned and good Real Estate Securities  
All Legal Business Received Prompt Attention.  
ANDOVER, N. Y.

**S. B. SCOTT, M.D.**  
Office: East Center Street, Andover, N. Y.  
Hours: 8-9 a. m., 1-3 and 7-8 p. m. Thursdays and Sundays by appointment only.  
Telephone 2106

**H. J. LEAHY, M.D.**  
Main Street - Andover, N. Y.  
Office Hours: 8-9 a. m., 1-3 and 7-8 p. m. Telephone, Andover 87

## LITTLE BITS OF HUMOR

Critic: "You have made your hero too hot headed, I'm afraid."

Budding writer: "How do you mean?"

Critic: "Well, he has a lantern jaw to begin with. And so his whole face lit up! His cheeks flamed; he gave a burning glance, and then, blazing with wrath and boiling with rage, he administered a scorching rebuke."

Coincidence

"Daddy, where were you born?"

Willie asked his father one evening.

"In New York."

"Where was mama born?"

"In Chicago."

"Where was I born?"

"In Philadelphia."

"Queer how three people came together, isn't it?"

Double Fault.

"Yes," said Mrs. Newkind, "my husband is awfully careless. He's always losing the buttons off his clothes."

"Perhaps," replied Mrs. Oldstyle, "the buttons are not sewn on carefully."

"That's another trouble," was the reply. "Jack's so terribly slipshod with his sewing, too."

**GET YOUR CHICKS**  
Early from  
**ALGER'S PEDIGREED LEGHORN FARM**  
ARKPORT, N. Y.

All hatching eggs produced on our own breeding farm from blood-tested pedigreed stock. All chicks hatched are from PURINA fed stock and are eligible to win one of \$7,000 chick growing prizes.

and his condition is considered critical.

The high temperature and heavy rain of Sunday reduced the snow banks which we were all glad to note and raised the water in the stream, but not to dangerous proportions.

## Davis Hill

(Mrs. Floyd Slocum, Reporter)

Feb. 21.—Mr. and Mrs. George Lyke of Canisteo, Mr. and Mrs. Lyke of Hornell, Mr. and Mrs. Fred Head and Mrs. Emily Swain of Canisteo were visitors at the home of Mr. and Mrs. John Dodge. Grandma Orvis, who resided with Mr. and Mrs. Dodge, is ill.

and Mrs. Ford Green and Mrs. of Wellsville were Sunday callers at Mr. and Mrs. Orville

and Mrs. Charles Halsey and of New Florence, Pa., were visitors at the home of Mr. and Mrs. Frank Halsey. Friday. Charles returned to Florence Saturday. Mrs. Halsey and son are at the home of her parents, Mr. and Mrs. Earl Perry at Canisteo. Charles Halsey will return today to work on Hartsville Hill coming season.

and Mrs. Floyd Slocum were visitors at Victor Hoagland's, Sunday.

The Davis Hill telephone meeting held at the home of Mr. and Mrs. Frank Halsey's Thursday, Feb.

Officers elected for the coming year were: John Dodge, president; Fred Slocum, Frank Halsey, Arthur Briggs, directors; Beulah Slocum, collector.

and Mrs. Lawrence Ordiway family were visitors at her parents' home.

Mr. and Mrs. Frank Halsey, Sunday evening.

Anneth Waters of Railroad Valley was a caller at Lawrence Ordiway's and Floyd Slocum's, Thursday.

and Mrs. Glenn Amesbury family of Richburg were visitors of her parents, Mr. and Mrs. H. Green, Sunday.

## Elm Valley

(Mrs. Charley Cole, Reporter)

Feb. 15.—Mr. and Mrs. Lawrence and little sons and Vera Jean of Greenwood were supper guests at Earl Atwell's, Sunday.

and Mrs. Floyd Crowner and daughter Norma were Thursday dinner guests at Richard Way's, near Allentown.

one Smith of Olean was a caller at Charles Burdick's, Saturday evening.

Charles Downer of Genesee, Pa., was a caller at Frank Mead's, Thursday.

and Mrs. Levi Leonard were guests at the home of Mrs. Hardy in Wellsville, Sunday, occasion being the birthday of Harder's sister, Mrs. Lena Al-

and Mrs. Gordon Payne and son were Sunday guests of Mr. and Mrs. Mark Peasley in Smethport, Pa.

and Mrs. Arthur Leonard and son Kenneth and Junior of Olean were Monday at the home of her mother, Mrs. Lovina Osborn.

and Mrs. Eva Crowner and daughter, Mae and Norma, passed Monday with their two daughters and son in Hornell.

and Mrs. Emmett Robinson and son were dinner guests of Mr. and Mrs. Frank Mead, Sunday. Mrs. Leah Williams of Black Lake was the guest of her cousin, May Cole, Sunday.

and Mrs. Earl Atwell were visitors in Hornell, Friday.

and Mrs. G. E. Edson of Hornell were callers at Charley Cole's, Saturday afternoon.

Feb. 21.—Mr. and Mrs. Gordon and children were in Buffalo today to see her mother, Mrs. Carlester who is ill.

Miss Stallman of Harrison Valley was a caller at Earl Atwell's, Saturday.

W. Jackson and Howard Burdick were in Syracuse, Saturday.

and Mrs. Lovell and Donald Edwards were in Buffalo, Saturday evening.

and Mrs. Clair Brooks and son Dorothy were Sunday callers at Frank Mead. Mrs. Brooks and Meade celebrated their birthday on occurred Feb. 19th and 20th, respectively.

and Mrs. Lola Howland of Petrolia was a caller at Charley Cole's, Saturday evening.

and Mrs. Almer Atwell is recovering from an attack of grippe.

and Mrs. Frank Hackett and daughter Marjorie of Smethport, Pa., were callers at Earl Burdick's Sunday afternoon.

and Mrs. Locha Burdick and Mr. and Mrs. Carl Burdick attended the funeral of their aunt, Mrs. Jay Kemp of Petrolia in Hornell, Tuesday afternoon.

and Mrs. Eva Crowner was in Hornell today.

## Voorhees Hill

(Mrs. Raymond Church, Reporter)

Feb. 29.—Mr. and Mrs. Max Brown and family of Lawrence, Mich., are passing the week with Mrs. Addie Church of Proctor District and visiting relatives here.

Mr. and Mrs. Carroll Church entertained last Wednesday evening at a shower in honor of Miss Evelyn Miller of Elkland, Ja.

Mrs. Burritt Perkins has been on the sick list for several days but is improving at present.

A community meeting was held Tuesday night at the school house, when we were entertained by Paul Davis of Wellsville with his movie projector showing winter scenes, flower gardens, birds and animals which he had filmed recently. Refreshments were served afterward and all are looking forward to another exhibition soon.

Bohne Bros. of Wellsville have moved a drilling outfit on to lands which they own in this section preparatory to putting down a well. It has been several years since there has been any activity along this line in our vicinity.

Victor Perkins of Hornell and Buster Miller of Wellsville were callers at the Perkins home Monday evening.

Miss Evelyn Miller and Claire Church of Elkland were supper guests of Mr. and Mrs. H. B. Adams Sunday evening.

## South Hill

(Mrs. Earl Schoonover, Reporter)

Mrs. Anna Benjamin called on her mother, Mrs. Allice Livermore Friday afternoon.

Anthony Dougherty attended the card party held at the Catholic hall Monday evening.

Mr. and Mrs. Newton Clark and son Bruce and Lawrence Ball, Lewis Dean and Howard Barney were Wednesday evening supper guests of Mr. and Mrs. Earl Schoonover and family and also spent the evening in games.

Mr. and Mrs. Eugene Griggs were Friday afternoon callers of Mr. and Mrs. Charles Moon.

Mr. and Mrs. Earl Schoonover and daughters attended Grange at Whitesville Monday evening. A fine twelve supper was served in remembrance of Washington's birthday and also in honor of Mr. and Mrs. Walter Ainsworth who have served their Grange very faithfully for many years and are still very active in it. Mrs. Ainsworth is lecturer and he is insurance agent.

Howard Barney and Miss Gertrude Schoonover called on Mr. and Mrs. Burrell Fanton, Sunday evening.

## Whitesville

(Mrs. Ella Millsap, Reporter)

Feb. 21.—Mr. and Mrs. C. L. Travis were in Olean on business last Tuesday.

Mrs. Lawrence Crittenden and brother, Earl Dye of Wellsboro, Pa., visited Mr. and Mrs. Arthur Crittenden, Friday.

Mrs. Jay Smith, Whitesville-Wellsville mail bus driver, fell Saturday on the ice and was so badly injured she is under the doctor's care.

W. E. Wager is ill and was taken to Jones Memorial hospital, Wellsville, Thursday.

The M. E. Philathea Class will hold a business meeting at the home of Mrs. C. L. Travis, Tuesday afternoon.

The baked ham dinner sponsored by the Methodist men is being held at the M. E. church parlors this Tuesday evening.

Minard Swort tapped his sugar bush last Saturday and says he is setting 1,500 buckets this spring. He must have got some rain water in his sap Sunday.

At the home of Mr. and Mrs. Ronald Leach on West Main street Tuesday evening, Feb. 14th, Miss Mildred Calkins of Holland, N. Y., was united in marriage to Willis Leach, son of Mr. and Mrs. Rho Leach by the Rev. C. E. Swearingen, pastor of the M. E. church.

Only the members of the immediate family were present. The young people will reside in Whitesville.

Clifford Baham has bought the house of the late Cornelia Saunders on Maple avenue and will move there this spring.

Wm. Skillman and family will move from the Mrs. Laura Rosa farm where they have lived for ten years, to the Frank Colver farm on the Genesee road about March 1st.

Frank Watkins of Greenwood lives with Mr. and Mrs. B. E. Heslerton and has been ill for two weeks—a result of a stroke is not so well.

## Slate Creek

(Mrs. Raymond Stewart, Reporter)

Feb. 21.—Mother Nature certainly has a sense of humor and expects us humans have too. What with a warm springlike day and the next zero.

Mr. and Mrs. Claude Morse and daughters, Doris and Annabelle of Canisteo called on Mrs. Wm. Mullen and Mr. and Mrs. Raymond Stewart and family one evening last week.

Miss Vena Bassett spent last Sunday with Mrs. Raymond Stewart.

Clayton Stephens of Woodhull spent a few days with his aunt, Mrs. Wm. Mullen last week.

Mrs. John Mullen and sons, Harold and Nelson went to Canisteo Sunday, to spend a few days with her mother, Mrs. Warren Lamphier who is seriously ill.

Mrs. Raymond Stewart and children, Charlotte and Billy were dinner guests of Mr. and Mrs. Dan Mullen and family, Sunday.

Mr. and Mrs. Arthur Stewart received the nicest Valentine ever, February 14 when they received a little daughter that they named Doris Heene. Both mother and babe are doing nicely.

Oliver Keough visited his parents, Mr. and Mrs. Frank Keough, Sunday.

Sunday school was held at the home of Mr. and Mrs. Dan Mullen Sunday and next Sunday will be held at the home of Mrs. John Mullen.

John Atherton of Adrian was a business caller of Mrs. Wm. Mullen one day last week.

Erma Mullen and Charlotte Stewart called on Mrs. Lewis Hale and little daughter Monday of last week.

Earl Hale received word last week of his sister's, Mrs. Essie Lang of Rochester, accident. Mrs. Lang fell down stairs injuring herself seriously and breaking several bones. She is in the hospital at Rochester.

George Bassett of Bennetts Creek called on Harold Mullen, Saturday.

Mr. and Mrs. Raymond Stewart and children attended a movie in Canisteo, Saturday evening.

## Joyce Hill

(Mrs. Bertha Green, Reporter)

Mr. and Mrs. Kenneth Alvord called on his grandparents, Mr. and Mrs. George Alvord, Saturday afternoon.

Mr. and Mrs. John Burns of Andover called on her father, Henry Joyce here Sunday.

Victor Hoagland called at Lyle Hunt's one day this week.

R. Stephens is helping Henry Joyce with his work for a few days.

Cass Kenyon called on his sister, Mrs. Bertha Green, Thursday afternoon.

Norman Joyce and son were drawing hay from the George Alvord barn to his home in Andover Saturday afternoon.

Mrs. Ray McGill and Mrs. Leo Snyder of Andover were on our hill Monday afternoon.

**Cattaraugus Citizens Survey County Books**

The taxpayers of Cattaraugus county have installed accountants to go over the county books for the first citizens' public expenditure survey to be conducted in a county unit in New York State. Announcement of the survey was made by Walter O. Howe, chairman of the Publicity Committee, of the Cattaraugus County Taxpayers' Association, which has engaged the accountants, Edwin S. Brown and Percy B. Jowett, for the work.

The purpose of the survey is to show the taxpayers exactly how their tax dollar is being spent, and, naturally, with a view to bringing to light opportunities for effecting economies in the county government. The association has received the co-operation of county officials in conducting the survey.

The Cattaraugus County Taxpayers' Association was recently formed as a county-wide taxpayers' federation. Louis Kinley, of Olean is president and the board of directors is made up of citizens from each of the political divisions of the county.

A citizens' public expenditure survey similar to the Cattaraugus county survey was completed in the village of Saranac Lake and the town of Mamaronck. Others are under way in a number of communities, but this is the first county survey undertaken in the state by a citizens' group.