

ANDOVER NEWS

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BY J. HARVEY BACKUS & SON

OUR KEYNOTE:

"If There is Not a Way, Cut a Way."

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MEMBER OF



Concerning Success

WE ARE all familiar with the trite quotation, "Nothing succeeds like success." It meets us on all sides. It is the ne plus ultra of argument as to efficiency and is a liberal illustration of the truth of the Master's assertion that "unto him that hath, shall be given" except that it doesn't always exactly fulfill the Master's conception of the thot.

Nowadays, when the sovereign voters of a municipality are faced with the need of choosing a corps of officials to safeguard the public interests, the voters immediately begin to question the fitness of each man proposed. The ability of the candidate, which in most instances is his chief recommendation (and, in the RIGHT SENSE, should be), is discussed freely and the whole industrial and business life of the man is laid bare to the public gaze. But the clinching argument is that he has SUCCEEDED. His own affairs have been prosecuted with energy and vigor and with intelligence and sound judgment. As a result, he is what the whole world pronounces a successful man.

Now we argue that if this man has been so successful with his own affairs, it necessarily follows that he will be equally so with the affairs of the people. So we rally and place him in power—and in too many instances awake to the fact that we have dropped our candy.

It is true that "nothing succeeds like success," but not in the sense in which we mostly accept it. Nothing so well succeeds in blinding us to the real defects of human character as a little success in a particular line. Who has not seen the disastrous failure of many men who have been successful in the lines with which they were familiar, when they have undertaken work for which they had neither aptitude, knowledge nor training?

It is discouraging indeed to the citizen possessed of real civic pride to see the destinies of his community committed to men who have nothing better to recommend than the fact that they have accumulated money and property. This success, instead of being a recommendation, is too often a fatal barrier to their usefulness, in that it shows self-interest to be their ruling passion.

Many of earth's greatest benefactors have been men who never accumulated much wealth. In many instances the reverse is true—they have spent and been spent in the service of humanity.

We are most forcibly reminded of the truth of this assertion when we think of Count Zeppelin in Germany. Born of a noble family, heir to princely estates, he, early in life, was imbued with an idea to further the progress of the human race by developing air navigation. His time, his energy, and the bulk of his vast fortune went into the experiments—until at his death he was what one might term a "successful failure." He had entirely lost sight of his own interests, but he had conferred on humanity a boon, which, in the arts of peace, time alone can estimate, for the day will come when rapid transit in the air will be as common as the railroads of today.

In our municipal affairs let us lose the idea that the man who is successful with his own affairs will be the same with the affairs of the people. We have seen a man who accumulated a fortune at stock raising, but who, when entrusted by his people with building a system of pike roads, sunk a large bond issue in mud. He had raised steers and knew how. He had NEVER built roads and FAILED when he attempted it.

Success is relative. The man who can construct a perfect street is a pronounced success, tho he hasn't a dollar to his name.

And the greatest success of all is that of the man who can aid in the success of the largest number of his fellow men.

Let us cease conferring office upon men merely as a tribute to their success. Find the man with the ability to perform the duties required, and then entrust them to him.

Success will be the result.

Excellent Method for Removing Jazz

THE department of education in Ohio has started a movement which is believed will deal the death blow to jazz. A state supervisor of music assisted in leading musical men and women of Ohio selected forty numbers of music which were introduced into the different grades of the schools throuth the state where they will be used in musical elimination contests and winners go from local to county and state exhibitions. These forty musical selections are being played in all the schools, theatres, moving picture houses and concert in the state, and it would seem that jazz has just about played its last tune in Ohio. Jazz has had such a long fling that it is necessary the public be re-educated to an appreciation of good music. The Ohio plan appears so good that it should be inaugurated by all other states.

The Salvation Army's Work

AS ONE traces the beginning of the Salvation Army's work back to Whitechapel Road, London, and remembers that it is less than sixty years since William Booth began his simple ministrations in an effort to relieve the condition of the poor of that district, it is impossible to refrain from marveling at the scope of that organization's later and present activities in many parts of the world. Recently there has been issued a little booklet telling of the origin of the Army and something of the accomplishments of those who devote themselves unselfishly to the effort to alleviate human distresses and of leading humans out of the bondage into which they have descended. It is an interesting chronicle. In America, long after William Booth, in 1877, adopted the military form for the government of the Army, it was granted a charter by the State of New York which gave it a legal existence in the United States.

The charter provides that the organization is designed to operate as a religious and charitable corporation in all the states and territories of the United States and specifically enumerates the following purposes: "The spiritual, moral and physical reformation of all who need it; the reclamation of the criminal, vicious, licentious and degraded; visitation among the poor and lowly and sick and the preaching of the Gospel and the dissemination of Christian truth by means of open-air and indoor meetings." How well—and how faithfully has the Army fulfilled its self-imposed duties. Millions of men and women and boys and girls the world over will testify that in their estimation it has done its work well. Surely it has gone out into the highways and byways and sought out the discouraged and the disconsolate. It has brot to uncounted thousands of these some measure of relief. It has turned the transgressor from his evil ways and given to the fatherless and the orphans, and given courage to the weak. This it has done in the way of its own appointing, refusing to discriminate between those of differing faiths and creeds. If it has proselyted it has sought only to bring men and women to a realization of their duty as the sons and daughters of one great family. In this it has certainly obeyed the injunction, "Love thy neighbor as thyself!"

Wherever the gospel of brotherly love has been preached, east and west, north and south, beyond the seas and in the lands of perpetual sunshine or never-ending snow, the members of this valiant army have touched their tents. In every tongue and among the peoples of every race they have worked, not for gain or for personal glory, but with a sincere desire to make mankind better and happier. It is an army of peace and of war, whose conquests are to be encouraged and gloried in. One of its great tenets is that men are never beyond hope, that "a man may be down, but he is never out." And this, it may be said, is a proper and helpful view to take of the matter.

The Agricultural Department at Washington informs us that plow land in the United States has suffered a decline of 26 per cent. in value since 1920. According to the department's figures, land has retained quite a slice of the value it gained during the big boom occasioned by the peak prices of war time.

Why Not Live More On The Sunny Side

IT IS human nature to plow to the limit the scenes from the dark side of life. Particulars of a murder, suicide, divorce and the filth and slime that passes through the courts claim our first eager attention and such incidents enter largely into our daily conversations until we begin to wonder if there is a bit of real brightness, pleasure and gladness left anywhere in the world. How very it is for these sordid scenes to overshadow the vast amount of joy and happiness that is bulging out from the human family all around us, eagerly beseeching an audience with our attention. Why should we worry and trouble ourselves and others over the fact that some fool became tired of life and blowed the top of his head off to hasten his exit into the uncertain realms of eternity? Why not turn our throats and help to the horde of joyful human beings around us who are full of hope and clamoring for a respectable niche in the present life, are satisfied with the world and its people, are willing to do their best as good citizens and await their Creator's command before venturing the journey across the dark river? Why should we take so much interest in the couple that has found the matrimonial sea too rough for their voyage and are seeking to disembark thru the channels of the divorce court? Why not bask in the sunshine and happiness radiating from the lives-and-homes of the multitude of married folks about us, and rejoice that there are numberless coming lovers plighting their troths and preparing to widen the circle of happy homes?

Why should we be interested in those who are disloyal, disreputable, dishonorable and bound to make criminals out of themselves? Why not find greater pleasure mingling with the great majority that are loyal, true and honest and ever stand for things worth while in life?

We are here but for a day and we can make that day what we choose. It is better that we use it in helping the poor and needy in our midst and extolling the virtues of our friends and neighbors that are putting forth their best endeavors to live life aright, rather than consuming that day in gossip about those who have inherited misconceptions of life and are furnishing the material which creates the sordidness that is played up so brightly in the limelight of publicity.

It's an ill wind that blows nobody good—as it certainly did not for William Allstock of Clarksburg, W. Va. A little spring zephyr lifted his coat tail and revealed a flask of rum. William had to pay \$100, and also spend one month in jail, all because of this naughty little breeze.

After discovering she would have to make her home in a small town a New York bride committed suicide. Thereby the small town escaped a pest, and no doubt the husband will be compensated sooner or later by hooking up with a real woman for a wife.

An "uplift" society of unknown origin has published ten rules for wives as an aid toward a "reasonably happy married life." Ten to one is a safe bet that the society is composed of old maids who have lost hope on all chances of ever being able to try out the rules in their own behalf.

Pre-Inventory Sale!

Preparatory to inventorying we will place on sale, beginning Friday morning, January 2, and closing January 10, the following list of merchandise:

- Boys' Sweaters \$1.45
- Men's heavy wool Pullover Sweaters, were \$7.50, now \$5.50
- Men's heavy wool Coat Sweaters, were \$6.50, now \$4.50
- All House Coats, including "Tom Shine," 10 per cent. to 20 per cent. off.
- Eneita Sport Coats, were \$3.00, now \$2.25
- Men's gray, wool-mixed Coats, were \$2.50, now \$1.95
- Canvas Gloves, were 20c now 15c
- All Men's lined Gloves for work or dress, 10 per cent to 20 per cent. off.
- All Men's \$1.00 work Shirts, now 79c
- Men's heavy Cherry Valley Flannel Shirts, were \$2.75, now \$1.98
- Stephenson's wool-mixed Union Suits \$2.50
- "Wright's" all wool health Union Suits, 20 per cent. off
- Munsing and Hatch one-button Union Suits, one half price
- Heavy ribbed Union Suits, were \$2.00, now \$1.59
- Heavy ribbed Shirts and Drawers, 89c per garment
- Heavy blue denim bib Overalls, \$1.25. Coats \$1.25
- All Men's and Boys' Suits and Overcoats at 10 per cent. to 50 per cent. off regular price. This "special" includes Fashion Park, Hickey Freeman, Clothcraft and Style Plus Suits and Overcoats..
- Our entire stock of insured "Aetna" Hats, noted for style and quality, one-fourth off.

SHOE DEPARTMENT

- Ninety pairs of Ladies' Pumps and Oxfords, including Walk-overs, were up to \$7.50, now \$2.95 and \$3.95
- Thirty pairs of Ladies' high Shoes, odd sizes, were up to \$7.50, now \$1.98
- Merril's Silk Hose in all shades, the \$1.95 quality, ... now \$1.45

These prices are for cash only. Goods sold on credit regular prices will be charged.

James P. Cannon Company

CARTOON REVIEW OF 1924

By SATTEFIELD

