

THE ANDOVER NEWS

PUBLISHED WEEKLY

BY J. HARVEY BACKUS & SON

Our Keynote: "If There Is Not a Way, Cut a Way."

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RIGHT THINKING

MANY men climb the ladder of success and attain their desires with very little apparent effort. They seem to gain power and riches with no conscious effort.

Why is this so?

It certainly cannot be attributed to a physical season, otherwise the physical perfect man would be the financially successful man.

The reason, therefore must be mental rather than physical. The mind must be the creative principle, the producing power, the one great thing that constitutes the difference between the successful and the great army of men who are looked upon as being more or less failures.

Washington, Lincoln, Gladstone, Roosevelt, Wilson were great leaders because of their mental power — their ability to think clearly, intensely, individually.

If the only difference between brilliant success and dreary failure is the ability to think correctly — the capacity to use, expand and direct your thots. If the secret of your advancement is measured by your mental power then surely the secret of correct thinking is the greatest of all.

The power to think implies the power to know. The power to think of and know one thing implies the power to know all things. Knowledge is power. Therefore the power of right thinking is the greatest power you can possess.

Mark Twain once said that the average man didn't make much use of his head except for the purpose of keeping his necktie from slipping off.

Mark Twain was probably the world's most successful humorist. He constantly cultivated that part of his body from the collar up, thereby making it something more than a mere scarf-retainer.

How about you?

What are you doing to increase your mental capacity?

Are you simply using that part of your anatomy that sticks up above your collar, to grow hair on?

The man who has learned how to use the top end of his body makes thousands of dollars a year where the thotless toiler makes but hundreds. The former gets to work when the seven o'clock whistle blows, while the latter gets around about two hours later, and often does his best work leaning back in an easy office chair puffing a perfecto.

If you want to make more money, attach finer friends, get more happiness out of life, you must learn how to think correctly, how to get rid of those weak, muddy, confused thots and establish in their place powerful, clear, clean, logical methods of thinking.

The difference between right and wrong thinking manifests itself in your physical condition. No person can be well and strong who is permitting himself or herself to harbor weak, fanfully pessimistic thots — thots of strife, discord and failure.

The person who is systematically thinking confident, courageous, optimistic, dominant thots is building up the whole of his being.

Discouraged, irritating, faulty thinking is fatiguing and nerve-racking.

Coordinated, rational, true thinking is revivifying and nerve-boosting.

You can tell by a person's appearance often whether he is a true thinker or a faulty thinker.

The true thinker — the person with a properly trained mentality — is always one of obvious poise and power.

The faulty thinker, the man with improper thot habits, is usually nervous, worried, irritable and erratic.

Wrong thinking is reflected in wrong action and wrong actions bring wrong results.

Right thinking is reflected by right actions, and right actions bring right results.

Of all the disastrous results of wrong thinking, fear is the worst, for fear is at the bottom of all our worries and our failures. Fear is the father of bashfulness, timidity and cowardice, qualities that chain people to the foot of the ladder of achievements. Fear is man's greatest enemy, always arguing in favor of catastrophe, loss, failure, accident, disaster, disease, death.

Drive worry and fear away by learning to think correctly.

Life will hold much more for us all as we develop our mental capacity for right thinking.

TOO MUCH EXPENSE

THERE is some complaint over the levying of the necessary tax for financing the soldier bonus. This affords an opportunity for the periodical explosions which we require to let off surplus steam.

But our explosions should be turned upon a different subject.

There is too much waste in the public service. This waste is in the form of man power — or perhaps it might be more appropriate to term it barnacle power.

Many government, state and other office holders and employees feel that they are doing nobly by their country if they stalk majestically into their offices at 9 in the morning, loaf around a while, put in a few hours of leisure work, and go home or out among "the boys" at 4 or 4:30 in the afternoon.

In the business world the average man gets to work at 8 in the morning, takes an hour for lunch, and considers his day's work over at 5 in the afternoon — and not a minute sooner. And those eight hours are put in at good hard work. The loafer soon finds himself out of a job.

The business man has just as many brains and knows how to use them to just as good advantage as does the public office holder or employee.

Is there any good reason why one should be required to "hit the pace," and the other be permitted to sidestep it?

If our public affairs were managed and conducted with the same degree of executive ability and prudence we display in commercial life, we could discharge one-fourth of our public office personnel and still be in better condition than we are today.

The average man hangs on to his own money, but too many of us are ready to "let it fly" when the treasury pays the bills.

Eliminate the official waste and extravagance and financing the bonus will not require the addition of one cent of taxation.

Of course, an army of political barnacles would have to get out and go to work, but that is what the Lord intended they should do.

The boys who fought the war are more entitled to consideration than the barnacles who are now receiving it.

THE THINGS SOME PEOPLE FORGET

THE editor and his family must eat three meals a day, or nature will object.

They must wear the usual amount of clothing, or the public will object. They must pay their own bills promptly, or the creditors will object.

To do these things requires money, but so long as good but thotless citizens forget to pay the editor what they owe him it is difficult to understand how he can be expected to meet his own obligations.

Some people — excellent citizens, too — feel just a little offended when we send them a subscription bill. They seem to think that we question their intention to pay, which is not the case at all.

We, however, can not afford to feel peeved when we get a bill for something we owe. We simply scrape around and pay up.

The day of "throwing out hints" and of begging subscriptions to "come in and pay up" has passed.

A simple statement of fact is all that is required for people who are as good as gold for what they owe us. This is a statement of fact.

In assuming office as Mayor of Magnetic Springs, Ohio, Ms. Mary McFadden, 80 years young, announced that she would serve doughnuts and coffee at each meeting in hopes of inducing the councilmen to attend. A similar feast in the burg might induce the public to attend. And besides, watching the councilmen feed would be great sport.

According to government sports prizes throughout the country are being awarded down. Surely the day they will come within sight.

JAMES P. CANNON CO.

Going Big!

OUR line of Women's and Growing Girls' Pumps and Oxfords, marked down to the lowest margin of profit, has made a "big hit" with our customers.

SOME VALUES

Table listing shoe models and prices: Women's Vict Kid Oxfords, military heel \$3.45; Women's Brown Side-lace Oxfords \$3.45; Women's Guaranteed Lace Oxfords \$3.45; "Buster Brown" Oxfords \$5.00; Women's Walk-over Oxfords, black or brown calfskin, \$5 to \$8; Walk-over Patent Pumps, Spanish heel \$8.50; Walk-over Strap Pumps \$7.50.

SPECIALS FOR MEN

One lot of Men's Brogue Dress Shoes, were \$7.50, now \$4.95; Good Bib Overalls and Jackets \$1.00; Men's "Rider and Driver" Socks, 20c pair — 3 pairs for 50c.

Just received a big shipment of BALL BAND RUBBER BOOTS for Men, Women and Children at LOWER PRICES!

James P. Cannon Company

CLOTHING Store Open Every Day, Weekdays and Saturday Nights S. I. C. E.

IT MAY INTEREST YOU TO KNOW

THAT The Empire Co-operative Fire Insurance Company has been doing business for 28 years.

THAT During the 28 years the Empire Co-operative has written risks to the amount of \$87,348,050.

THAT In the 28 years the Empire Co-operative has saved its policy holders \$234,000.00. An average of over \$8,000 each year.

THAT During the 28 years the Empire Co-operative has paid 2,142 losses amounting to \$463,062.95, and all losses were promptly adjusted and paid at once.

THAT In comparison of the financial strength-surplus compared to insurance in force — 12 Co-operative Fire Insurance Companies of New York State as against 12 best known Stock Companies the Empire stands at the head of all.

THAT During the year 1921 the Empire saved to its 6,709 patrons the snug sum of \$16,723.88, an average of \$2.49 on each policy written.

THAT Every time you take out a policy in the Empire you save for yourself practically 20 per cent, in expense of insurance and in addition you get a dividend of 10 per cent, on renewals of all property excepting farms and special hazards.

THAT The Empire numbers among its patrons many of the best business firms and individuals of the State.

THAT The Empire is progressive in ideas and practice, conservative in management, prompt and fair in adjustments of losses and believes in a square deal for all.

THAT When you take out a policy in the Empire you are insured beyond a doubt. You have absolute protection. Nothing better. Insure in the Empire, the 21 Advanced Premium Mutual Co-operative Fire Insurance Companies which are members of the Co-operative Fire Underwriters Association of New York State, 452 Broadway, Albany, N. Y.

SADLER & FARLEY AGENCY

Suffin Block Wellsville, N. Y.

Shafex Block Olean, N. Y.

IT MAKES RED BLOOD

DOES your boy like to play ball? Is your girl fond of basket ball? Do they find pleasure in the numerous sports to which children incline?

Let them go to it, and stay with it, and get the full benefit of it. Every hour of healthy sport aids in the development of mind and body, and

prepares them for surmounting the obstacles of life.

It would be profitable if a general playground could be arranged in this town, equipped with the various means of exercise and enjoyment that are found in such places.

Healthy sport makes red-blooded men and women of our children.

Caging them up too often produces weaklings and sissies.

An expert predicts that in year 2,000 this country will have a population of 230,000,000. It is true that we are not taking any steps to collect in A. D. 2,000 would be too much of a job for

EVERY DAY used to... When... safely in the... convenient an... Every ca... a perfect rec... comes up co... The che... method ever... Don't be... Come in... Che... JESSE S. P... F. W. BU... ERWIN... Foreign Adve... THE AMERICAN... MAI... 26... 8... Train No. 7... 1... The Post... Mondays, Wed... and 6 o'clock... and Fridays... W. F... Rep... Rollin S... John Commor... Rev. H... preached at... day evening... Display... the McLaugh... Friday and S... Mrs. S... Hill, has been... gripping his... T. J. Gil... declares he... wood Street... Mrs. Ne... Bethesda Ho... went an ope... The farm... grow, two m... totally destr... Wm. Bu... ing nicely fr... of toxic neu... teeth... Charles... was taken la... State Hosp... treatment... The Ch... were entert... noon by Mr... Belle Brun... The Re... will hold on... at I. O. O. F... Mar. 2nd... The Co... Tuesday a... with Mrs. O... and Mrs. O... If there... saying that... there are th... should be... well... Clean... State Gran... vention in... is now un... in charge... Mrs. M... has filed a... for \$500 o... on a sidew... Dec. 9, 19... P. B... of Belmon... in the To... trees were... of last ye... taining 75... A bir... Jennie Ca... Street, F... by the Ph... dist Chur... party was... Carr... Mr... lain, of A... golden w... 14th, at... Mrs. Hen... were 24 p... attended... emized... The... Mr. and... Union, d... Friday n... very attr... is a sava... Udyke... tel Wittz... Andover.