THE ANDOVER NEWS

Published Weekly

BY J. HARVEY BACKUS

At Andover, Allegany County, N. Y.

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OUR KEYNOTE:

"If There is not a Way, Cut a Way."

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GUARANTEED GOODS

One of the sophistries by which people excuse the habit of buying outside of their home community, is that such goods can be had at a lower price.

Stop and think a moment, however, of the cost of the pains which the home store takes to please the home public, which is essentially a guarantee of the value of goods.

When you have any real reason for feeling that goods are not what they were represented to be, it is generally customary for home stores to take the article back and give you your money or at least a credit.

It has sometimes happened in our personal experience that some article would prove disappointing, and we would take it back to our home merchant and ask him whether the trouble was in the goods, or because we did not know how to handle them. We have had home merchants offer to take back the things without question and give us the money, when we felt that they were offering more than they could be expected to do, and have consequently declined the offer because we were ashamed to push their generosity so far.

The store located at a distance may or may not be willing to take back unsatisfactory goods. Even if it is, the bother of a special trip to the store, or the extensive correspondence needed to do the business by mail, will probably be much more than any saving that could have been made on the original purchase price. Hence the distant store is largely saved this expense of his business.

The cost is not so much in the actual value of goods returned, and the time it takes to arrange these matters satisfactorily. The principal difference comes when the merchant buys his goods. He knows that he must have good quality, that will keep his customers satisfied, and never in the world can you get good goods without paying good prices. Were he less close to his customers in a position where he would not often be compelled to back up his wares, he could cut prices much below their present level. But does it pay to buy goods where the seller does not expect to be called on to back up their value?

NEWS OF THE UNDERWORLD

The attempt the past week to hold a tramp convention at Cincinnati naturally resulted in failure, owing to the order of Mayor Hunt, forbidding the "hoboes" to gather. To most people the idea of a tramp convention seems absurd, and yet gatherings of several thousand of them have been held in recent years. Certain secluded but accessible islands in the Mississippi river near railroad junctions, are a more favorable place. In spite of all their bravado, they are little inclined to court an encounter with the police.

The most notable event in trampdom for the past year has been the enactment in New York of a law establishing a tramp farm colony. While it is admitted that authentic cases of reforming professional tramps have so far been rare, yet it is believed that the tramps can be rounded up off park benches and lock-up in cells, and made to quit tramping for a time at least. Belgium Holland and Switzerland have in this way practically eliminated the tramp.

The new colony will put the tramps to work on abandoned farm lands, the product of which will not cause the antagonism among the labor unions that is excited by setting them at mechanical industries.

It is high time for some positive action, for the tramp evil is attaining the proportions of a deluge. Some estimate that 500,000 men and boys are tramping in this country. While not over 100,000 are supposed to be "good people" (the name given to themselves by strictly professional tramps) yet the "gay cats" and "mush fakirs" who alternate tramping with occasional fits of working, umbrella mending, or spectacle peddling, are at heart addicted to a vagrant life. The loss to the railroads alone by tramps is placed at $25,000,000 a year.

Parents who have boys inclined to be unruly should look out how they lost around the tramp hang-outs to be found near all large towns. Railroad water tanks, on which are bulletins of tramp information in hieroglyphics, are often meeting places for hoboes that attract many restless boys. There they hear glowing tales from the knights of the road, the fascination of which drags many boys yearly into the great and growing underworld.

THE COST OF RUNNING FOR CONGRESS

The cost of running a "fairly lively campaign" for Congress was estimated by Senator Lorimer a few days ago on the witness stand, as being $10,000.

Election expenses are mounting to a point exceeding anything else in our national cost of living. In Greater New York in a recent campaign, banners and transparencies alone cost $75,000, and postage $40,000. Formerly citizens used to consider it an honor to expound the principles of their party from the stump for nothing, but now $5 to $10 a night is paid for a host of cart-tail orators.

Much of the money goes for the most trifling purposes. In the campaign of 1904, celluloid buttons and campaign badges alone cost $100,000.

Although collections from office holders are generally made illegal, the "workers" know how to handle these things discreetly. This story was told in the "Outlook" a few years ago, of how one reluctant official was dealt with.

"We ain't seen you lately" was the caller's tactful way of approaching the delicate subject. But some how the officer did not seem to rather his drift.

"It's a cold day, isn't it?" continued the patriotic representative of the party. He turned up his coat collar, and shivered as if the North wind were penetrating to his inmost bones. "It's going to be much colder."

By this time the obtuse official at last gathered his meaning, the price of peace was paid, and the cheered visitor departed, remarking, "It's getting warmer already."

"These men are deserving citizens" say the politicians regarding these "workers" whose support has to be bought yearly. "They have to make enough on election day, to support their families for the rest of the year, and their needs should be considered."

In England they are supposed to have handled this question much better, and yet the maximum limit on election expenditure over there is by no means small. An English candidate can spend $1750 for a district having 2000 electors, and $150 extra for each additional thousand. In a Congressional district having 50,000 voters, this would bring the price up to $7450, almost identically the amount of the salary.

Each political party would be just as well off if certain classes of expenditure were absolutely forbidden, and others limited, the only sufferers being the "hangers-on," to whom $10 earned by politics looks sweeter than $100 by honest labor.

THINGS THAT HAWLEY'S MONEY DID NOT BUY

The death of Edwin Hawley, the railroad magnate, at the comparatively early age of 61, adds another to the list of captains of industry who have broken down before their time.

At first thought, Mr. Hawley might be regarded as a hum-drum personality, with his hermit like devotion to business, and consequence avoidance of social life. But his daily commuting back and forth from the New York suburbs, jostling elbows with an army of clerks and salespeople, has a certain air of democracy which few of our men of great wealth suggest.

To us the most striking aspect of Hawley's career is not the indomitable tenacity that gave him so big a grip on the business world. Rather it is the negative side of his life, the things his money could not or did not buy.

Hawley's premature death followed a long period of nervous indigestion. Any of us who ever had any trouble with that down trodden machinery, the human stomach, know how uncomfortable this old worm can make a human being when once it turns.

Years ago dyspepsia was comparatively unknown. The libraries of professional and business people commonly had books of medical advice, telling how to keep along this obstinate member. There were elaborate theories of diet and doctoring, by which the contrary creature was to be drilled into harness.

But nowadays, does anyone hear of dyspepsia any more? The working man never had it much, because his manner of life forbids it. People who live sedentary lives have largely learned that this trouble is not remediable by blue pills and dreary dieting but by active energetic exercise in the open doors. Most of them have learned how to apply the cure.

But here is the pathetic case of Hawley, with his $50,000,000, able to buy railroads wholesale, but who failed to acquire that simple gift within reach of everyone who can walk, play golf, drive an automobile, or ride a bicycle—a normal stomach.

February Sale of Furniture

Which Begins on Saturday, the 10th, for One Week, Will be an Event Which You Can Safely Accept as a Standard

For High Character
For Great Variety

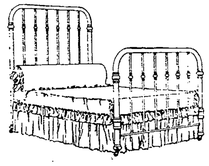
For Artistic Beauty
For Sure Economy

This Wonderful Stock has been selected with discretion, taste and generosity. It is an occasion which we can confidently recommend to the approval of judges and lovers of

GOOD FURNITURE

NOTE---Savings will range from a tenth to a half of the usual fair prices

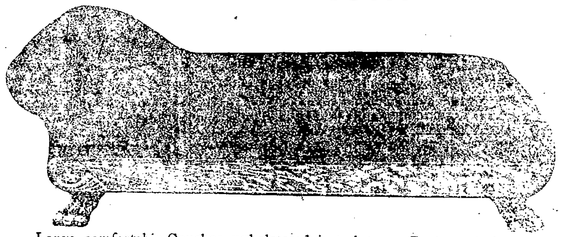
...COUCHES...



Brass Beds

Heavy 2-inch post Brass Bed; satin finish; regular $35.00 value Sale price **$22.00**

Two inch continuous post Brass Bed, satin finish, colonial design; regular $24 value Sale price **$17.50**



Large, comfortable Couches, upholstered in velour or Boston art leather; regular $18.00 value. Special for the sale **$13.00**

Genuine Leather Couches; regular $25.00. Sale price **$20.00**

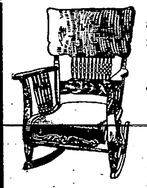
Mahogany Davenports, imported verona covering; regular price $30.00. Sale price **$20.00**

Oak Davenport; regular price $25.00. Sale price **$18.00**

Circassian Walnut Dresser

We are showing an exceptionally fine line of dressers which we will include in the sale; regular $20 value Sale price **$16.00**

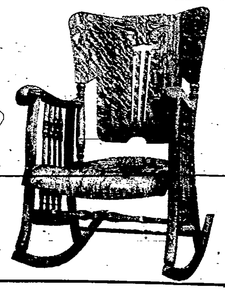
Parlor Rocker



Mahogany Parlor Rocker, upholstered in silk plush and leather; regular $15.00 value Special for this sale **$11.00**

Turkish Rocker

Large Camp or Table Turkish Rocker, upholstered in Boston art leather; regular price $14.50. Sale price **$10.00**



Sewing Rocker

Oak, cane seat Sewing Rockers; regular price $1.50 Sale price **99c**

Library Tables

Large Quartered Oak Library Table, colonial design; regular price $12.00 Sale price **$7.50**

This will also include our fine line of Rugs, Carpets, Linoleums, Draperies, Lace Curtains, Mattings and Couch Covers in this sale

PURCHASES made now will be held for future DELIVERY if DESIRED

C. E. BROWN

Home Furnisher **Andover, N. Y.**

BURROWS'

CLEARANCE AND RUMMAGE SALE

Beginning Friday, Feb. 9, and Closing Saturday, Feb. 17

8 Business Days of Big Bargains

HERE IT IS—the sale you have been waiting for, and following our usual custom, our **ENTIRE STOCK** is included in the price cutting. In order to keep so large a stock as ours up to date in every particular we find it necessary at times to sacrifice not only profits, but often we must lose sight of cost altogether, in order to close out odd lots and lines of merchandise where sizes are broken. All these, together with every article in the store that is not strictly up to date, are included in the Rummage Sale and are marked at prices that do not represent, in some cases, half their cost to us. Every article in the store, staple as well as special merchandise, has been marked down during this sale and if we fail to mention here just what you are looking for you will find it during this sale at a price at least 10 and per 50 % below its regular price. Best Bargains are always selected first by early buyers. Come to the store during the first days of this sale and get your share of these exceptional bargains.

MUSLINS

Good Unbleached Muslin 5c
Black Rock Unbleached Muslin 6½c
Good Bleached Muslin 6½c
Hills, Lonsdale, and Fruit of the Loom Bleached Muslin 7½c

OUTING FLANNEL

Good Outing, light and dark colors 6½c
Best Outing, light and dark colors 8c

TICKING

Good Ticking 9c
Best heavy Feather Ticking, worth 17c 13c

PRINTS AND GINGHAMS

Good Prints 4½c
Best Prints 5c
Dress Ginghams, 10c kind 7½c
Dress Ginghams, 12c kind 9½c
Dress Ginghams, 15c kind 11c
Best Lancaster Apron Ginghams 6½c

SILKS

WE FIND OUR STOCK OF SILKS MUCH LARGER THAN IT SHOULD BE. WE HAVE MADE SOME UNUSUAL PRICE CONCESSIONS IN THIS DEPARTMENT.

One lot of Messalines and Taffetas in plain colors and several pieces of plaids and fancy stripes suitable for Waists, all regular 70 and 75c values at 49c
Two pieces Moire Silk. Regular $1.00 value 49c
One lot of Satins, lining and Jap Silks, regular 50 and 75c values at 35c
Two pieces Tangler Silk. Regular 38c values at 27c
One lot of Taffeta Silks, several different shades, regular 85c values, 65c
Two Braided Princess Dress patterns. Regular $4.00 value. $2.50
All Silks not mentioned above at 20% below regular prices.

DRESS GOODS

Six peices regular 25c Dress Goods 18c
Eight pieces regular 50c Dress Goods 35c
Two pieces Regular 65c Dress Goods 45c
One piece all wool Black Suiting, regular $1.00 value, ... 63c

OUR ENTIRE STOCK OF DRESS GOODS AT SPECIALLY LOW PRICE DURING THIS SALE.

WHITE GOODS AND FRENCH GINGHAMS

One lot Waist patterns, were $1.35 Sale Price 99c
One lot Waist patterns, were $2.00 Sale Price $1.49
Regular 10c India Linens 7½c
Regular 15c India Linens 11½c
Regular 18c India Linens 14c
Regular 25c India Linens 18c
One lot Cotton Dress Goods, 20c value 9c
One lot Cotton Dress Goods, 12c value 6c
One lot Cotton Dress Goods, 18c value 12½c
One lot French Ginghams, 29c value 19c
One lot French Ginghams, 25c value 12½c

FURS

PRICES OF ALL FURS REDUCED 33 1-3 PER CENT. DURING THIS SALE. NONE RESERVED. EVERY PIECE OF FUR IN STOCK AT 1-3 BELOW REGULAR PRICE.

CRASHES

All 8c Crashes 6c
All 10c Crashes 8c
All 12c Crashes 10c

WOMEN'S SKIRTS

One lot Women's Skirts, were priced from $3.50 up to $6.00 at $1.98
15 % off on all other Skirts.

TABLE LINEN'S

All Table Linens at 20% below Regular Prices.
One lot Towles, regular 8c kind 6c
One lot Towels, regular 10c kind, ... 8c
One lot Towels, Regular 25c kind, ... 20c

WOMEN'S COATS

One lot Women's Coats were $5.00, $6.50 and $8.00, Sale Price .. $1.98
One lot Women's Storm Coats, were $3.00, Sale Price, ... $1.49
One Woman's Coat, former price $15.00, Sale Price $4.75
One Woman's Coat, former price $12.00, Sale Price $4.75
One Woman's Coat, former price $ 8.00, Sale Price $3.50
One Woman's Coat, former price $ 8.50, Sale Price $5.75
One Woman's Coat, former price $10.00, Sale Price $6.00
One Woman's Coat, former price $10.00, Sale Price $6.50
One Woman's Coat, former price $12.00, Sale Price, ... $7.75
One lot Women's Coats, Black, were $18.00, $20.00 and $22.50, lined throughout with guaranteed Satin lining, Sale Price, ... $10.00
All Children's Coats at 33 1-3 % below regular prices.

WOMEN'S SUITS

One lot Women's Suits were $12.00, $15.00 and $16.50 at $5.00
One lot Women's Suits were $16.00 at $7.00
One lot Women's Suits were $12.00 at $7.50
One lot Women's Suits were $10.00 at $6.50
One lot Women's Suits were $15.00 at $8.50
One lot Women's Suits were $20.00 at $10.00

WOMEN'S RAIN COATS

Two Rain Coats, regular price $15.00, Sale Price $7.00
One Rain Coat, regular price. $12.00, Sale Price $5.00
All other Rain Coats in stock at 20 % below regular prices.

SWEATERS

25 PER CENT. REDUCTION IN PRICE OF ALL SWEATERS FOR MEN, WOMEN AND CHILDREN.

UNDERWEAR

Men's extra heavy fleece lined Shirts and Drawers 50c quality .. 35c
Women's extra heavy fleece lined Shirts and Drawers, 50c quality .. 38c
Women's fleece lined Shirts and Drawers, 25c quality, ... 20c
Children's heavy fleece lined Shirts and Drawers, 25c quality, .. 20c
Children's heavy fleece lined Shirts & Drawers, 30 and 35c quality, 25c
All Union Suits and Wool Undergarments at correspondingly low prices.

HOSIERY

One lot Men's Black Cotton Hose, 10c quality, ... 8c
One lot Men's Heavy Wool Hose, 25c quality, ... 19c
One lot Women's Heavy Fleece Lined Hose, 25c quality 19c
One lot Children's regular 10c Hose 8c

CORSETS

One lot Corsets, 50, 75 and $1.00 qualities, your choice 23c
All other Corsets 10 % below regular prices.

GROCERIES

Granulated Sugar, ... 6c
Lenox Soap 3c
Good Corn 7c
Burnham's Clam Chowder 8c
Electric Starch 15c
Burrow's Baking Powder, regular 20c size 6c
Burrow's Baking Powder, regular 10c size 6c
Corn Starch 18c
Large Can Red Alaska Steak Salmon, worth 25c 7c
Good bottled Blueing, ... 5c

Every indication points to higher Flour prices. In fact the millers have advanced prices during the past week. We sell the old reliable Phelps & Sibleys Flours, Baker's, O. K., Nickle Plate and Very Best and offer them during this sale at special prices.

SHOES

One lot Women's Shoes, sizes 2½, 3, 3½ and 4. Your choice, ... 48c
One lot Children's Shoes, worth $1.00 and $1.25, ... 89c
12 pairs Women's warm Shoes, $1.00 and $1.25 value, ... 59c
29 pairs Women's Shoes, regular $2.00, $2.50 and $3.00 value, ... $1.35
One lot Women's Shoes, extra good quality, regular $3.50 value, $2.48
One lot Boys' heavy Shoes, regular $1.50 value 98c
15 pairs Men's Shoes, regular price $2.50, Sale Price, ... $1.75
15 pairs Men's Shoes, were $2.50 and $3.00. Your choice 98c
One lot Men's Fine Shoes, good style and extra quality, guaranteed $3.50 value at $2.50
All Felt Shoes and Slippers for Men, Women and Children at wholesale prices.

RUBBERS

THE RUBBERS QUOTED HERE AT THESE SPECIALLY LOW PRICES ARE JOB LOTS. ODDS AND ENDS, SOME OF THEM HAVE BEEN IN THE STORE A LONG TIME. WE DO NOT GUARANTEE THEM. THEY ARE JUST AS REPRESENTED. SOME EXTRA GOOD VALUES AT THESE LOW PRICES.

One lot Men's Rubbers, all sizes 19c
One lot Men's Rubbers, all sizes 53c
One lot Boys' Rubbers, all sizes, ... 49c
12 pairs Childs one buckle Artics, ... 39c
One lot Women's Rubber Boots, all sizes, ... $1.48
One lot Misses' Rubber Boots, all sizes, ... $1.39
6 pairs Men's Storm King High Top Boots, ... $2.50
6 Pairs Boys' Storm King High Top Boots, ... $1.75
7 pairs Youths Storm King High Top Boots $1.25
All Heavy Rubbers for Men and Boys' Combinations, 20% below regular prices.

CLOTHING

DURING THE PAST YEAR WE HAVE BEEN MADE THE ANDOVER AGENTS FOR THE CELEBRATED "CLOTHCRAFT" GUARANTEED CLOTHES FOR MEN. IN ORDER TO REDUCE OUR STOCK TO THE LOWEST POSSIBLE POINT BEFORE THE SPRING CLOTHING ARRIVES, WE HAVE CUT THE PRICES AS NEVER BEFORE IN OUR CLOTHING DEPARTMENT. WE QUOTE ONLY A FEW PRICES, BUT ARE ANXIOUS TO HAVE YOU COMPARE THE BARGAINS WE OFFER DURING THIS SALE WITH ANY OFFERED AT ANY TIME BY ANY CLOTHING CONCERN IN THIS PART OF THE STATE.

One lot Men's Suits, mostly small sizes, were $8.00, $10.00 and $12.00 at $4.50
One lot Boys' Suits, regular $3.50, $4.00, and $5.00 Suits at $1.98
One lot Youths' Suits, formerly priced as high as $7.50 at $2.48
One lot Youths' Suits, formerly priced as high as $5.00 at $1.48
All other Boys' Suits in stock, 25% below regular prices.
Men's Guaranteed All Wool Suits, newest styles, $10.00 value, at $6.50
Men's Guaranteed All Wool Suits, newest styles, $12.00 value, at $8.00
Men's Guaranteed All Wool Suits, newest styles, $15.00 value, .. $10.00
Men's Guaranteed All Wool Suits, newest styles, $18.00 and $20.00 value $12.50
One lot Men's Overcoats, your choice, ... $2.25
One lot Men's Overcoats, were priced at $8.00, $9.00 and $10.00, at $5.00
Men's Wool Overcoats, newest styles, $10.00 values, ... $6.00
Men's Wool Overcoats, newest styles, $12.00 values, ... $8.00
Men's Wool Overcoats, newest styles, $15.00 values, ... $11.00
Men's Wool Overcoats, newest styles, $18.00 and $20.00 values, $12.50
One lot Youths' Overcoats, formerly priced at $5.00, $6.00, and $7.50 at $3.50
One lot Men's Storm Coats, regular price $3.00. Sale Price $2.00

The price of every pair of Men's and Boys' Trousers in stock, the celebrated Duchess kind included reduced 20%.

RUGS

WE HAVE ONLY A FEW RUGS LEFT, MOSTLY 9x12 SIZE AND THERE ARE SOME VERY ATTRACTIVE PATTERNS AMONG THEM WHICH WE WILL CLOSE OUT DURING THIS SALE AT LESS THAN MANUFACTURERS PRICES.

Above prices for CASH only. Goods charged will be at regular prices

A. M. BURROWS' SONS